

Building Growth with Excellence

Adani Institute of Infrastructure Management (AIIM)

**Post-Graduate Diploma in Management
(Infrastructure Management)**

AICTE approved 2-year full-time Programme

Contents

Adani Group	01
Adani Institute of Infrastructure	02
Message	03
Board of Directors and Advisory Council	04
Infrastructure overview	05
Adani Institute of Infrastructure Management	06
PGDM Infrastructure Management	07
Faculty	10
Amenities	12
Events at AIIM	14
Alumni Speak	17
Campus Recruitments	19
Student profile	21
Admission Process and important dates	22



Adani Group

An Overview

The Adani Group is one of India's largest integrated infrastructure conglomerates with interests in **Resources** (coal mining and trading), **Logistics** (ports, logistics, shipping and rail), **Energy** (renewable and thermal power generation, transmission and distribution), and **Agro** (commodities, edible oil, food products, cold storage and grain silos), **Real Estate**, **Consumer Finance** and **Defence**. Headquartered in Ahmedabad, India, the Group has operations across the world. Adani owes its success and leadership position to its core philosophy of 'Nation Building'.

The Adani Group takes its responsibility towards contributing to the improvement of the society very seriously. Through the Adani Foundation, it ensures that development and progress are sustainable and inclusive; not just for the people living in these areas, but the environment on the whole.

Vision statement:

To be a world-class leader in businesses that enrich lives and contribute to nations in building infrastructure through sustainable value creation.



Building Growth with Excellence

Adani Institute of Infrastructure (All)

- Established in the year 2009, the Adani Institute for Education and Research (AIER) is supported by the infrastructure conglomerate, the Adani Group, and guided by the Infrastructure visionary of the nation, Shri Gautam Adani
- All is a self-financed institution promoted by the Adani Group under AIER, with the vision to be a leading Global Economic Academic Institution in the infrastructure sector contributing to nation building
- All provides youngsters with requisite skills & training and a platform to be "Nation Builders"

Adani Institute of Infrastructure

Adani Institute of Infrastructure Management (AIIM)

2-year Full-time
PGDM
(Infrastructure
Management),
duly approved by
AICTE

Adani Institute of Infrastructure Engineering (AIIE)

Approved by AICTE, affiliated to
Gujarat Technological
University (GTU), for the
following programmes:
B.E.- Civil & Infrastructure
Engineering
B.E.- Electrical Engineering
B.E.- Information &
Communication
Technology

From the Trustee's Desk



Dear Aspirant,

Greetings to the Youth of India!

AIIM has been established by the Adani Group drawing upon its strengths as India's leading integrated infrastructure player. The main objective is to equip youth to be 'Nation Builders' by imparting high-quality education and training them to shoulder managerial responsibilities in the infrastructure and allied sectors.

AIIM is the first of its kind in India, imparting academic curriculums successfully linked with industry interface and applied research giving the right blend of infrastructure management as well as technical aspects.

Do you have it in you to be one amongst the brightest minds who will 'Build India'? Come, join AIIM and be the Nation Builders!

Dr. Malay Mahadevia

Director-HR, and
Wholetime Director, APSEZ

From the Director's Desk



Greetings to the Aspiring Nation Builders of Tomorrow!

Today, 'All Inclusive Infrastructural Growth' is the mantra for our nation. The Adani Group has built world-class infrastructure like ports, airports, railways, power and more. It has also set up institutions of education including the Adani Institute of Infrastructure Management (AIIM).

With high-quality research, case-based learning and an excellent industry interface, AIIM is constantly striving towards becoming the world exemplar of higher education in infrastructure management. At AIIM, we focus on laying the foundation for a long-term career in infrastructure management based on inquisitiveness, entrepreneurship and value contribution.

Come, be a part of the Young India team that is building India's sustainable future through relevant education and join our PGDM-Infrastructure Management programme.

Dr. A.V. Thomas

Director
Adani Institute of Infrastructure

Board of Directors and Advisory Council

The Pathfinders

Board of Directors



Shri Gautam Adani

Chairman,
Adani Group



Dr. (Mrs.) Priti Adani

Chairperson,
Adani Foundation



Shri Rajesh Adani

Managing Director,
Adani Enterprises Limited



Dr. Malay Mahadevia

Director-HR, and
Wholetime Director, APSEZ

Advisory Council

Dr. Malay Mahadevia

Director-HR, and
Wholetime Director, APSEZ

Mr. Arvind Mahajan

Managing Partner,
Samiksha Advisor LLP

Dr. G Raghuram

Director,
IIM Bengaluru

Mr. Suren Vakil

Managing Director,
BMT Consultants

Mr. Devang Desai

Former Group CFO, Adani Group

Mr. Bala Subramaniam

Director,
Adani Global Pvt. Ltd., Singapore

Dr. Bhavesh Patel

Ex-Director General,
Adani Institute of Infrastructure (AII)

Dr. A V Thomas

Director,
Adani Institute of Infrastructure (AII)

Dr. Pankaj Singh

Group Head - L & D, Adani Group
Head - Services, Adani Institute of Infrastructure

Infrastructure Overview

To 'Make in India', you have to first 'Make India'!

Infrastructure development has been the main pillar of global socio-economic development over last several decades. In advanced countries, the focus has been on upgradation of infrastructure; while in the developing countries, the thrust has been on creation of basic infrastructure.

Infrastructure sector includes various verticals such as, but not limited to, roads & bridges, ports, urban infrastructure, realty, railways, airports, power, mining, oil & gas, renewable energy, social infrastructure, etc.

To grow and sustain the momentum of Indian economy over a longer period in future, the infrastructure sector needs to accelerate its long term growth rate. For this purpose, this sector will require not only huge amount of investments but also a large number of highly skilled managers for efficient implementation and operation of huge infrastructure projects. Currently, there is a large gap between the demand and the availability of trained managerial resources with adequate knowledge and specialization in the infrastructure management. With sustained high growth of Indian economy, this gap is going to widen in the future.



Adani Institute of Infrastructure Management (AIIM)

Pioneering Institute of Infrastructure in the Country

Adani Group founded Adani Institute of Infrastructure Management (AIIM) in 2009 with a vision to establish an institution of excellence that provides world-class education and training to young professionals to shoulder managerial responsibilities in the infrastructure sector.

AIIM is India's pioneering institute exclusively focused on research, education and training in the field of infrastructure management. It aims to create a pool of nation-builders and future business leaders.

We aim to educate and groom students into trained professional managers who wish to take leadership positions in the infrastructure sector, with a unique blend of strong conceptual, analytical, and decision-making abilities.

Faculty members at AIIM contribute by creating knowledge through research, case writing, paper presentations, conferences, training programs and industry-consulting assignments.

AIIM provides a perfect learning environment for intellectual excitement and professional growth through interaction with highly-acclaimed faculty and distinguished leaders of the sector.

Courses for PGDM (IM)

Core Subjects

Trimester 1

- Microeconomics for Infrastructure Managers
- Managerial Computing
- Managerial Communication I
- Decision Analysis I
- Financial Reporting & Analysis for Infrastructure Managers
- Organisational Behaviour for Infrastructure Managers I
- Marketing Management for Infrastructure Managers
- Legal Aspects of Infrastructure Business

Trimester 2

- Macroeconomics for Infrastructure Managers
- Infrastructure Policies & Regulations
- Managerial Communication II
- Decision Analysis II
- Accounting for Infrastructure Managers
- Organisational Behaviour II
- Operations Management
- Management of Commercial & Infrastructure Contracts I
- Corporate Finance I for Infrastructure Managers

Trimester 3

- Decision Modelling
- Managerial Communication III
- Strategic Management I
- Human Resource Management
- Project Management (including PM Software)
- Indian Economy – Public Finance and Policy
- Corporate Finance II for Infrastructure Managers
- Management of Commercial and Infrastructure contracts II

Trimester 4

- MIS
- Health, Safety and Environment
- Public Private Partnership
- Strategic Management II
- Infrastructure Financing & Risk Management

Trimester 5

- Industrial Relations & Labour Laws
- Public Finance
- Contract Management
- Logistics and Supply Chain Management
- Managing Land Acquisition, R&R & EIA

Trimester 6

- Foreign Language - Chinese/Spanish/German
- Strategic CSR
- Adani Infra Lab
- Business Ethics & Corporate Governance

Elective Subjects

Trimester 4

- Construction Management
- Working Capital Management
- Managing Port Business
- Urban Infrastructure Management
- Environment & Natural Resources Economics
- Real Estate Finance
- Corporate Communication
- Managing Business in Emerging Economies
- Innovation

Trimester 5

- Mergers & Acquisitions
- Real Estate Business
- Management Control System
- Transport Infrastructure
- Managing Energy Business
- Business Consulting for Infrastructure Managers
- Analytics for Decision Making
- Investment Analysis for Infra Managers
- Future Options & Risk Management

Trimester 6

- Private Equity and Venture Finance for Infrastructure sector
- Social Infrastructure
- Global Carbon Finance
- Public Policy & Programme Evaluation
- Leadership
- Business Sustainability
- Behavioural Finance
- Managing Negotiations
- Tax Management
- ERP systems

Faculty Members

The Thought Leaders



Prof. Devang Desai
Head-Academics
Finance & Accounting
Chartered Accountant



Prof. Pankaj Singh
Strategy
Ph.D. (Columbia University,
New York)



Prof. Kamal Kishore Sharma
Business Strategy
FPM IIM, Ahmedabad



Prof. Amit Shrivastava
Finance & Accounting
Ph.D. (Bundelkhand University)



Prof. Diti Vyas
Communication
Ph.D. (IIT-Gandhinagar)



Prof. Jallavi Panchamia
Organisational Behaviour
Ph.D. (CEPT)



Prof. Astha Agarwalla
Economics,
Urban Management & Public Policy
FPM, IIM, Ahmedabad



Prof. Aditya Sharma
Finance & Accounting
Ph.D (BITS, Pilani)



Prof. Himanshu Gupta
Operations Management
Ph.D (IIT Roorkee)

Visiting Faculty

Prof. Diptiranjana Mahapatra
IIM Sambalpur

Prof. V.V. Rao
Ph.D., M.S. (Operations Research)

Ms. Kavitha Chetana Didugu
FPM, IIM Ahmedabad

Mr. Shaun Mathews
FPM, IIM Ahmedabad

Dr. R.K. Singh
Gujarat National Law University

Dr. Deepika Saluja
FPM, IIM Ahmedabad

Prof. Nityesh Bhatt
Nirma University

Prof. Rachna Gangwar
TAPMI, Jaipur

Dr. Shuchi Srinivasan
FPM, IIM Ahmedabad

Mr. Nimitt Karia
Consultant

Mr. A. Balasubramaniam
Consultant

Prof. Rasananda Panda
MICA

Mr. Sai Chitranjan & Saneesh
FPM, IIM Ahmedabad

Mr. Satyendra Shrivastava
Consultant

Mr. A.B. Raju
Consultant

Prof. Ishu Gupta
Researcher

Mr. Pavan Palle
Consultant

Dr. Sreelekha Dash
Ph.D. IIT Indore

Institute Facilities Campus Amenities

The institute is situated in Adani Shantigram, a sprawling 600 acres of fully integrated and largest township of Gujarat on Sarkhej-Gandhinagar Highway in Ahmedabad.

- Has a fully air-conditioned and Wi-Fi enabled campus with separate faculty and admin blocks
- Separate faculty and admin blocks
- Aesthetically built **Ultramodern Lecture Halls** with state-of-the-art audio-visual and multimedia gadgets including two-way video conferencing facilities to facilitate convergence of ideas.
- **Library** with a good collection of print and electronic books, journals, database, audio-visual materials, case studies, research reports, etc.
- A fully equipped **Auditorium** with a capacity of 300 people, to host functions like convocation, conferences, student events and talks.





- **Cafeteria and Dining Hall** serving hygienic food from breakfast, lunch, evening snacks and dinner to other refreshments & beverages at affordable rates and state-of-the-art vending machines.
- **Sports and Recreational Facilities** for students including modern all-equipped gymnasium and in-door and out-door games facilities where they can play cricket, football, table tennis, volley ball, etc.



Events at AIIM



Inaugural Function for PGDM (IM) Batch 2018-20

Chief Guest Dr. I.P.Gautam, Managing Director, Ahmedabad Metro-Rail Co (MEGA Ltd) shared his insights at the Adani Institute of Infrastructure Management inaugural ceremony to welcome the fresh batch of PGDM (Infrastructure Management).

All Signs Letter of Intent with GTEP London

Global Training Education Program (GTEP) London, United Kingdom, under UK-India Education Collaboration, and the Adani Institute of Infrastructure signed a letter of intent, in the presence of Goeff Wain, British Deputy High Commissioner, to foster international cooperation in education and research.



AIIM Convocation

Adani Institute of Infrastructure Management was honoured to have Dr. Priti Adani, Chairperson, Adani Foundation, as the chief guest for its annual convocation of its 2016-18 PGDM (IM) batch.



6th EPC World Awards

AIIM was recognised for outstanding contribution to the sector and honoured for its academic contribution in the infrastructure and construction sector as 'Emerging Institute for Infrastructure Management' in special achievements category, at the 6th EPC World Awards.



Infrastructure Leadership Series

This is a continuous process to expose AIIM students to global practices and prepare them for a great career in this sector. Industry experts are invited to speak on various topics for disseminating strong and practical experience.



Logistics Asia Conference & Expo

The second edition of 'Logistics Asia Conference & Expo' was based on the theme of 'Standards & Benchmarking Logistics in India - Game Changer for India to Become an Economic Super Power'.



Dr. Pankaj Singh's Speech at CIIE, IIM-A

Dr. Pankaj Singh delivered a talk on 'Opportunities and Challenges in the Infrastructure Sector' at the CIIE, IIM Ahmedabad campus. He spoke about the roadmap of AI-defined infrastructure in shaping the future of India and how individuals, managers & entrepreneurs can equip themselves to operate with the help of digital solutions.





Strategic Thinking in Infrastructure Sector

AllIM organised an infrastructure conclave which provided an opportunity to industry experts and academicians from across India to discuss and debate on learning from the past & looking to the future as a part of 'Strategic Thinking in Infrastructure Sector'.



Smart Infrastructure Industry Confluence

As a thought-provoking platform to share and understand the emerging challenges and opportunities in infrastructure and its allied industries in India, the Smart Infrastructure Industry Confluence helped to explore the key areas where innovative digitalisation technologies can be used.

Event: Annual Conference on 'Gujarat: A Gas-based Economy

'Adani Institute of Infrastructure hosted annual conference on "Gujarat: A gas-based economy" in collaboration with Infraline. The conference was a great convergence platform for Oil & Gas Companies, Global LNG Suppliers, Gas Pipeline Companies, Refineries, Equipment Manufacturers, LNG Importing Companies and Policy Makers. Mr. Saurabh Patel, Hon'ble Energy Minister, Govt. of Gujarat was chief guest at the event.



Alumni Speak



Mr. Himanshu Chavan, PGDM(IM) Batch 2016-2018

“Transformation, Motivation, Dedication – this is what I have learnt at AIIM. This motto has guided my professional career ever since. AIIM not only provided me with an opportunity to create a vision in infrastructure but also offered an opportunity to provide myself with one of the best platforms. AIIM was the first step towards my professional career.”

Placement: [Mott MacDonald](#)



Mr. Himanshu Parmar, PGDM(IM) Batch 2016-2018

“On the wonderful journey of two years at AIIM, my skills have been enhanced while my personality, attitude and knowledge have undergone a gradual transformation. I am confident that AIIMites will continue to achieve the institute's objective and vision of nation-building by contributing through managerial responsibility, into the infrastructure sector.”

Placement: [PricewaterhouseCoopers](#)



Mr. Shivan Sinha, PGDM(IM) Batch 2016-2018

“AIIM is a pioneering institute, focusing exclusively on creating future inframanagers who are ready to handle large-scale infrastructure projects nationally and globally. With an excellent faculty base and unparalleled industry exposure, AIIM nurtured and turned me into a true infrastructure professional.”

Placement: [JLL | Global commercial real estate services](#)



Ms. Aswathi Unni, PGDM(IM) Batch 2016-2018

“The Adani Institute of Infrastructure Management is the place which shaped me into a hardcore infrastructure professional. It made me technically sound, more competitive, nurtured my talent and guided me in facing the future and society.”

Placement: [KPMG](#)



Ms. Prakriti Jain, PGDM(IM) Batch 2015-2017

“It was a difficult decision for me to opt for a course that specialises in Infrastructure Management, after completing engineering in the electronics & communication discipline. But, after getting admission into AIIM, with the support of the faculty and fellow batchmates, it got easy. I perceive my journey at AIIM as a big milestone in my career development.”

Placement: **Quatro**



Mr. Arnabjyoti Das, PGDM(IM) Batch 2015-2017

“The academic rigour of the institute and the corporate approach of the Adani Group have really helped me grow both personally and professionally. I have enjoyed continuous support from the management who have always gone out of their way to help the students. I also made good friends and memories here, which I will always cherish throughout my life.”

Placement: **EMC Ltd.**



Mr. Mayank Sah, PGDM(IM) Batch 2015-2017

“The exciting curriculum followed at AIIM helped me in acquiring new knowledge which was an essential addition to the learning I gained during my professional experience. The faculty members of the course, with their extensive professional and academic experience, the world-class curriculum delivered through peer and group learning and the case study method was greatly beneficial towards building my capacity as a student and infrastructure professional.”

Placement: **KPMG**



Ms. Pranjali Vishwakarma, PGDM(IM) Batch 2015-2017

“The programme at AIIM pushed me out of my comfort zone and forced me to go beyond what I previously thought was my academic limit. Now, that I have achieved my dreams, I know that I made the right decision by choosing this course.”

Placement: **Adani Township & Real Estate Company Pvt. Ltd.**

Campus Recruitment

The industry-ready curriculum, AIIM's extensive linkages with the industry and leverage from our parent group help the graduating students in securing good placements. We are glad that the industry has been responding quite well the Campus Recruitment Programs at the Institute. More than 70 national & global conglomerates participate every year, offering an average 170 positions to an intake of 60 students, resulting in **100% placements record** at the Institute since its inception.

Companies are invited in various clusters such as Infrastructure Developers, EPC companies, Consulting Companies, Realty Sector, Transport & Logistics, Oil & Gas, Power & Renewables, Private Equity, Asset Management, etc.

Profiles offered are in domains of project management, infrastructure consultancy, supply chain & logistics, risk analysis & audit, strategy, planning & project execution, infra/project finance, business development, business process transformation, land & contracts, regulatory & policy areas, infra HR, etc.

Career Prospects

- Government & PSUs
- Consulting Companies (Project/Management/Utility/Regulatory)
- Infrastructure Developers / Construction Companies
- EPC Contractors
- Asset & Fund Management Companies
- Investment & Merchant Bankers
- Private Equity (PE) Investors
- Financial Institutions & Banks
- Engineering Companies
- Project Executing & Management Agencies
- Logistics & Supply Chain Companies
- Academic & Research Bodies

Our Recruiters: Summer and Final Placements

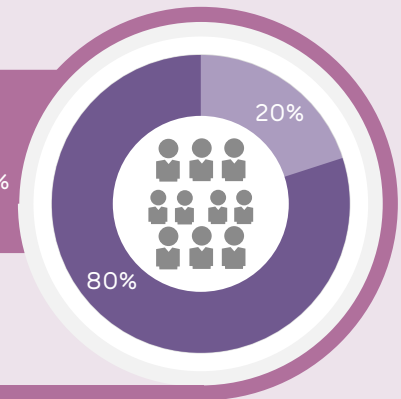
Impeccable Industry Interface



Student Profile

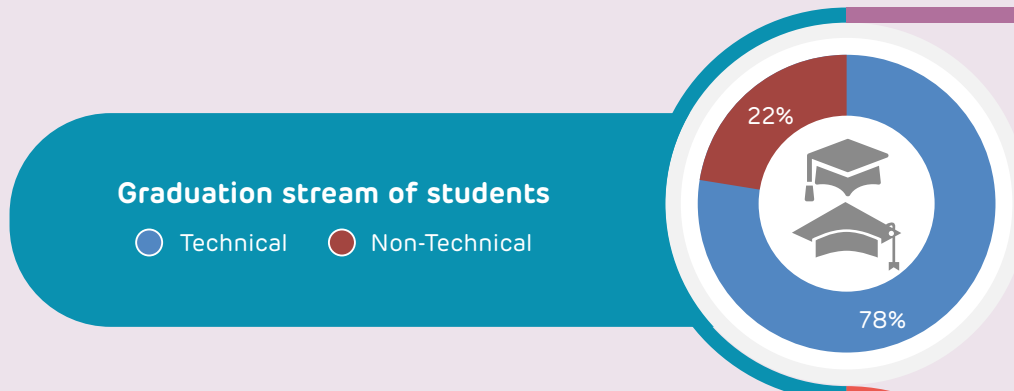
Total Students

○ Male 80% ○ Female 20%



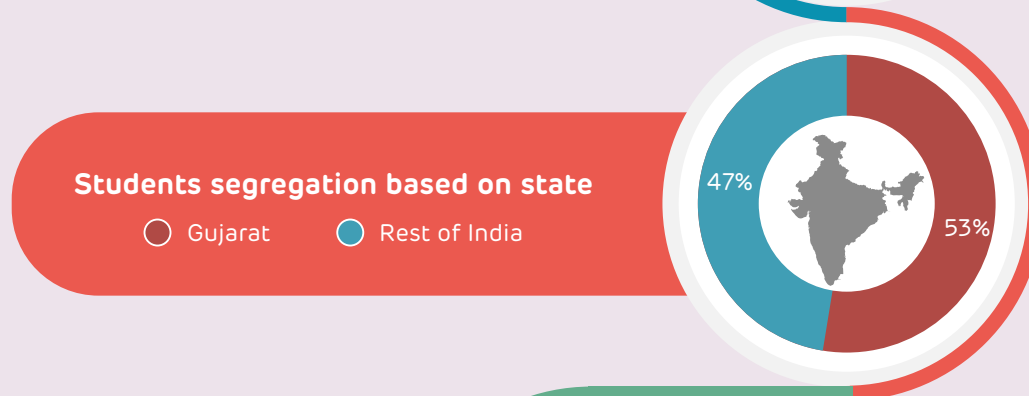
Graduation stream of students

○ Technical ○ Non-Technical



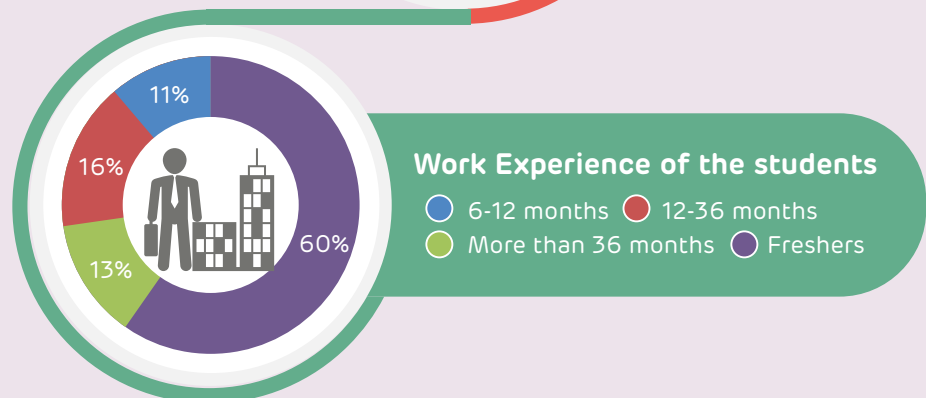
Students segregation based on state

○ Gujarat ○ Rest of India



Work Experience of the students

○ 6-12 months ○ 12-36 months
○ More than 36 months ○ Freshers



Admissions Process and Important Dates

Eligibility:

- AIIM accepts valid national-level entrance test scores as per AICTE guidelines (CAT/XAT/CMAT/GMAT preferred)
- Candidates must hold a Bachelor's Degree with minimum 50% marks (45% marks for reserved category) or equivalent CGPA of any recognized university in India or abroad.
- The Bachelor's Degree must entail a minimum of three years of education after completion of higher secondary schooling (10+2) or equivalent.
- In case the candidates are awarded grades / CGPA instead of marks, the equivalence of percentage will be considered.

Selection Process:

- Valid national-level entrance test-score
- Personal Interview
- Academic Performance
- Relevant Work Experience
- Extra-curricular Activities

Eligible candidates can apply through a prescribed Application Form along with the payment of application fee INR 1200/-. On the basis of application and the cut-off for test scores as decided by the Admission Committee, the candidates will be invited for PI Session

Important Dates:

- Apply online/offline on or before 20 February 2019
- Personal Interview Schedule: 1 March - 15 March 2019
- Programme Commences in July 2019

For further details, please visit AIIM website: www.aii.ac.in/aiim or reach us on +91-079-25556592. Write to us at: admissions@aiim.ac.in.

The AIIM Edge

- In-depth sectorial exposure in verticals such as, but not limited to, roads & bridges, ports, urban infrastructure, railways, airports, mining, power, oil & gas, renewable energy, realty sector, social infrastructure, et al
- Backed by Adani Group – India's largest integrated infrastructure conglomerate
- Extensive industry interface with infrastructure leaders and corporate mentors
- Developing global mindset through renowned Faculty, distinguished industry practitioners and live infra-projects
- Unique case-based pedagogy and participants-driven Clubs ensuing experiential learning
- State-of-the-art campus with best-in-class amenities
- Well-placed alumni across the sectors



Adani Institute of Infrastructure Management

Shantigram Township, Nr. Vaishnodevi Circle,

S.G. Highway, Ahmedabad – 382421

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