



**NATIONAL
INSURANCE
ACADEMY**

**PGDM
FINAL
PLACEMENTS
2018-20**

*2030: Seizing
Opportunities*



2030: Seizing Opportunities

The world is transforming at a pace faster than ever. Insurance is no longer a risk transfer instrument but is beginning to be seen within the purview of risk management. Indian Insurance Industry is not untouched by this phenomenon. It has come up with many new products, new distribution channels and better claims management to remain resourceful and competitive and will require dynamic individuals to keep up with the innovative trend.

The industry is on the road of development with an increase in the penetration level and with the right talent, it can tap the vast potential market. National Insurance Academy (NIA), a premier institution in the field of insurance, pension and allied areas, established jointly by the public sector undertakings viz. Life Insurance Corporation of India, General Insurance Corporation of India Ltd., The New India Assurance Co. Ltd., National Insurance Co. Ltd., The Oriental Insurance Co. Ltd. & United India Insurance Co. Ltd. in insurance with the support of Ministry of Finance – Government of India, is devoted to equip the industry with the best leaders and managers to render quality services to organizations. It is committed to its cause of creating a stream of young talent for the industry.

We at NIA practice the art of recognizing the opportunities to seize them. The students pledge to use the best of their knowledge and skills, thereby contributing to the growth of the industry. Our belief of creating opportunities in the present to become future ready makes us unique.

The industry requires fresh and innovative ideas. Managing the talent acquisition for the future will involve a combination of strategies. By recruiting from **National Insurance Academy**, insurers gain not only superior service to support their business objectives, but a partner in talent management to meet the challenges ahead.

CONTENTS

2

About NIA

3

Vision & Mission

4

Governing Board

5

From the Director's Desk

6

From the Placement Chair Person's Desk

7

From the Principal's Desk

8

Faculty

11

PGDM Programme

12

Alumni Speak

13

Corporate Interactions & Seminars

14

Course Curriculum

16

Events at NIA

18

PGDM Batch Photograph

20

Committees

22

Facilities at NIA

24

Batch Profile

26

Student Index

56

Prestigious Recruiters

57

Summer Internship Recruiters

58

Placement Committee

59

Recruiters' Guidelines

ABOUT NIA

With its rich ambience and vibrant culture, National Insurance Academy is the perfect place to nurture young minds for a better understanding of the corporate world. Aspiration of the youth are given flight by the seasoned faculty who have set up benchmarks through their vital contributions to the industry. By imparting quality education, NIA is developing future leaders out of every individual who will be implementing the science and art of Risk Management through insurance into a new era. NIA provides proactive education to its students through varied method like learning inside and outside the classrooms, workshops, case development etc.

National Insurance Academy was established in the year 1980 by the Public Sector Insurance Companies namely: Life Insurance Corporation of India, General Insurance Corporation of India Ltd, The New India Assurance Co. Ltd, National Insurance Co. Ltd, The Oriental Insurance Co. Ltd. and United India Insurance Co. Ltd., with the support of Ministry of Finance, Government of India. It has been running Management Development Programmes for past 36 years and ventured into two year full time Academic Programme in Management in 2004.

NIA has close ties with Indian Insurance Companies, Institute of Actuaries of India, Savitribai Phule Pune University, Federation of Afro - Asian Insurer and Reinsurer (FAIR), Institute for Global Insurance Education (IGIE) and regulatory bodies like Insurance Regulatory and Development Authority of India (IRDAI).

NIA promotes, develops and fosters research and consultancy activities on institutional and individual basis and has in-house publications like Bima Quest and Pravartak.

NIA provides a unique blend of specialization in Insurance and other relevant functional areas of Management like Finance, Marketing, HR and IT to the PGDM students.





VISION

National Insurance Academy to be a global institution of excellence in learning and research in Insurance, Pension and allied areas.

MISSION

- To build capacities in the management of Insurance, Pension and allied sectors.
- To create a stream of young talent for the Insurance, Pension and allied sectors.
- To provide strategic approaches in the Management of Insurance, Pension and allied sectors.
- To undertake and create an ambience for policy research in Insurance, Pension and allied sectors.
- To promote learning : education and training in Insurance, Pension and allied Sectors.

GOVERNING BOARD

Shri A. V. Girijakumar

Chairman-Governing Board
Chairman-cum-Managing Director
The Oriental Insurance Co. Ltd.

Shri T. C. Suseel Kumar

Managing Director
Life Insurance Corporation of India

Ms. Tajinder Mukherjee

Chairman-cum-Managing Director
National Insurance Co. Ltd.

Shri Atul Sahai

Chairman-cum-Managing Director
The New India Assurance Co. Ltd.

Shri Rajeev Chaudhary

Chairman-cum-Managing Director
Agriculture Insurance Co. of India Ltd.

Shri G. N. Bajpai

Intuit Consulting Pvt. Ltd.

Shri Sanjay Vijay

Founder & Principal Consultant
Optimal Corporate Solutions

Shri M. R. Kumar

Chairman
Life Insurance Corporation of India

Shri Vipin Anand

Managing Director
Life Insurance Corporation of India

Shri Girish Radhakrishnan

Chairman-cum-Managing Director
United India Insurance Co. Ltd.

Chairman-cum-Managing Director
General Insurance Corporation of India

Ms. Mudita Mishra

Director
Government of India
Ministry of Finance, DFS

Prof. Anil B. Suraj

Law and Public Administration
Indian Institute of Management Bangalore

Shri G. Srinivasan

Director
National Insurance Academy

FROM THE
Director's
DESK



Dear Recruiter,

The insurance sector in India is witnessing phenomenal growth due to increasing insurance awareness and the growing need for insurance. The sector is poised for a quantum leap in size in the coming decade. There are huge changes happening in the sector driven by regulatory initiatives and technological advancements. The initiatives of the Government in providing crop insurance and health insurance to large section of the population is also changing the insurance landscape.

The growing insurance sector needs large and competent manpower. Insurance education and professional training are essential in ensuring that the industry is run efficiently. National Insurance Academy as the premier institution engaged in insurance education, training and research has been playing a key role in bridging this skill gap.

The dawn of new opportunities in insurance sector has made it important to inculcate professionalism with indispensable human value among students. At National Insurance Academy (NIA), the PGDM programme is designed to reflect NIA's philosophy of Managerial Development which is to develop managerial excellence based on technical competence, proactive knowledge seeking ability, creative problem solving approach and visionary approach that emphasizes social enhancement through its endeavours.

Our alumni have proved their mettle and have been able to live up to the expectations of various organizations both in India and abroad. They have been able to successfully carve out their own niche in the fast changing scenario. Moreover coming from diverse backgrounds and having varied organizational experiences, the students have shown great affinity in handling dynamic situations.

I thank all our industry partners with whom we have shared a symbiotic relationship for years. I would also like to take this opportunity to welcome our new recruiters with the hope that we would have a successful journey together in years to come. I invite you all to NIA to participate in the Campus Placement Programme of 2018-20 to discover prospective corporate leaders who can take Insurance Industry to newer heights in more ways than one.

With regards,
G. Srinivasan



FROM THE
**Placement
Chair
Person's**
DESK

Dear HR Executive,

Insurance brings stability to the environment by mitigating financial losses. It is a complex discipline. Engaging, exciting and yet, at times, perplexing.

At National Insurance Academy we bring all these charming and intriguing elements of insurance into focus. By providing critical insights into the wonderland of insurance, we create a young team of professionals who bring with them considerable knowledge and competence on the various conceptual and operational features of insurance.

With a beautiful blend of academics and domain knowledge, we have imparted in our students a high degree of knowledge on management and insurance. They thus emerge as promising managers and professional insurers.

I invite you to see for yourself what a great team of budding managers we have developed. Come, partake in the joy of discovery!

With regards,
Segar Sampathkumar

FROM THE
Principal's
DESK



Dear Recruiter,

Insurance has evolved as a process of protecting the interest of people from uncertainty and loss. It can be described as a social device to minimize the risk of loss to life and property, thus, maintaining financial stability and economic growth. NIA aims to contribute by creating a stream of young talent in the management of Insurance and allied areas.

NIA provides a platform for aspiring corporate professionals and nurtures them with the insurance domain knowledge and managerial skills. Its unique pedagogic system imparted through in-house faculty and guest lecturers, from the insurance industry, enables the students to specialise in insurance, management, and to develop problem-solving capabilities.

The academy keeps students up to date with the developments in the industry with online databases and interactions with industry experts during guest lectures. The seminars & summits like Insurance Summit, HR Summit, Indian Rendezvous by Asia Insurance Review, Swiss Re-NIA seminar, provide a platform for the students to listen and interact with the industry top-level executives and be at par with the current trends.

Apart from the subject knowledge, NIA strongly believes in imparting ethics, values and etiquettes to the students which are prevalent in the culture of NIA.

NIA advocates in the all-around grooming of each student and achieves it through a combination of academic and co-curricular events.

We cordially invite you to meet our enthusiastic and energetic students and participate in the Placement Process for the batch of 2018-20.

Looking forward to a symbiotic relationship with your organisation.

With regards,
Dr. Sanjay Mali

FACULTY

The Management Subjects are taught by highly qualified, experienced faculty with most of them having a Ph.D in the relevant discipline. The General Insurance subjects like Fire, Marine, Engineering, Aviation, Life Insurance subjects including some portion of Actuarial Science, Pension and Reinsurance are taught by faculty who hold senior positions in the public sector in the insurance companies and are on deputation.



LIFE INSURANCE

Mr. P. K. Rath

Chair Professor (Life)

Email: prdrath@niapune.org.in

Operating areas of Life Insurance including, Marketing Pension and Group Business, Claims operations, HR & Training, Business Development, Product Development, Corporate Communication, Pricing etc.



Mr. Shiv Prabhat

Chair Professor,
(Financial Inclusion & Social Security)

Email: shivprabhat@niapune.org.in

Life Insurance, Micro Insurance, Financial Inclusion



Mr. V. Balagopal

Email: v.balagopal@niapune.org.in

Customer Relationship Management, Communication skills, Human Resource Management & Employee Relations, Train the Trainers, Distribution Channel Management.



Mr. K.K. Das

Email: kkdas@niapune.org.in

Marketing Strategies, Channel Management, Behavioural Science.



Mr. Rajnikanth R.

Email: rrajnikanth@niapune.org.in

Digital Marketing, Social Media Marketing, LMS and Customer Relationship Management and Technology Innovations, Marketing of Pension and Health Insurance Products.



Mr. Vivek Moharil

Email: v.moharil@niapune.org.in

Life Insurance, Marketing, Management, Customer Relationship Management, Distribution Channel Management.



Ms. Suprna Bedakihale

Email: s.bedakihale@niapune.org.in

Life Insurance



Mr. L. K. Shamsunder

Email: lkshamsunder@niapune.org.in

Life Insurance, Marketing Operations.



Mr. Suresh T. Samtani

Email: sureshtsamtani@niapune.org.in
Finance, Accounts.



Mrs. Nirupma Chandra

Email: nchandra@niapune.org.in

Life Insurance, CRM, Soft Skill Development, Brand Management, Corporate Governance.



Mr. Sandeep Pande

Email: sandeep@niapune.org.in
Life Insurance, Health Insurance & Soft Skill Marketing





GENERAL INSURANCE

Mr. Segar Sampathkumar

Email: segarsampath@niapune.org.in

Product Design and Development, Business Interruption, General Insurance, Marketing, Health, Reinsurance, Motor.



Mr. Kishore Krishna Panda

E mail: kishorepanda@niapune.org.in

Fire, Engineering, Project, LOP, Insurance and Claims, Marketing Management Performance Management, Distribution Channel Management including Retail Bancassurance and Brokers, Leadership Communication and Team Building.



Ms. Rinku Chaudhuri

Email: rchaudhuri@niapune.org.in

Product Development, Claims Management, Technical - Miscellaneous, Liability, Personal Accident, Health, Motor, Marine, Micro, Insurance, Regulatory Aspects, Business Process Reengineering, Bancassurance, General Management - Marketing, HR



Mr. Sumit Kumar

E-mail: sumit@niapune.org.in

Re-insurance, Risk Management, Investments.



Ms. Ruchika Yadav

E-mail: ruchikayadav@niapune.org.in

General Insurance, Human Resource Management



Mr. A K Pattnaik

Email: akpattnaik@niapune.org.in

Teaching & coordinating sessions on all aspects of General Insurance business ie. all Technical segments, Marketing & HR. Special interest in Property Insurance as well as Customer Relations Management, especially on aspects of using technology for faster claims settlement



Mr. Alok Srivastava

Aloksrivastava@niapune.org.in

General Insurance
Fire & Engineering Insurance, Motor Insurance, General Marketing and related matters.



Dr. Suresh Saraswat

E mail: suresh.saraswat@niapune.org.in

Marketing, Bancassurance, Motor OD/TP Claims Management, Distribution Channels, Agency Development, Vigilance, Personnel & HR, Grievance Redressal & Customer Relationship Management.



Mr. S N Nallasivan

E mail: sn.nallasivan@niapune.org.in

Human Resources Management, Health Insurance, Product Innovation, Training & Development



INFORMATION TECHNOLOGY

Dr. S. D. Page

E-mail: sdpage@niapune.org.in

IT applications in Insurance and Financial Services, Managerial Computing, Prototype Software Development in related areas, Data Warehousing, Data Mining, Business Intelligence Systems, Java - JSE, JEE-(GlassFish, WebLogic), JME, XML, Web Services & SOA, Advanced Spreadsheet Modeling, LAMP, Info-Security and IT Risk Management.



Dr. Girijesh Pathak

E-mail: girijeshp@niapune.org.in

Data Mining, Project Management, Quantitative Techniques, IT Strategy





FINANCE

Dr. M. C. Patwardhan

E-mail: mcpatwardhan@niapune.org.in

Insurance and Corporate Law, Constitutional Law, Philosophy of Set Theory



Dr. S. Uma

E-mail: uma@niapune.org.in

Finance and Institutional Investments



MARKETING

Dr. Sanjay Mali

E-mail: sanjaymali@niapune.org.in,
principal.pgdm@niapune.org.in

Business Administration, Marketing, Research Methodology



Dr. G. Steward Doss

E-mail: gloss@niapune.org.in

Actuarial Science, Enterprise Risk Management, Marketing Research, Data Analysis.



Dr. Shalini Tiwari

E-mail: shalinipt@niapune.org.in

Consumer Behaviour and Insurance Buying, Marketing Strategy, Distribution Channel Management



HUMAN RESOURCES

Dr. Sushama Chaudhari

E-mail: sushama@niapune.org.in

Leadership Development, Driving Performance in Organizations, Leadership Coaching, Organization Development, Self-Management and Transformation, Work Values, Action Learning and Leadership Development, Organizational Effectiveness



Dr. Archana Singh

E-mail: sarchana@niapune.org.in

Training, Research and Consultancy in areas of Financial Inclusion, Social Security Schemes, Micro, Social, Rural Insurance and Agriculture Insurance; Training and Development work through Experiential Learning, Soft Skills Training, Self-Leadership and Personal Transformation Facilitation; Teaching in Economics and Micro Insurance



VISITING FACULTY

Mrs. D. Vijayalakshmi

Life Insurance Policy Administration and Business Communication

Dr. Vishal G. Jadhav

Political Sociology, Governance and Development Studies, Disaster Mitigation

Mr. M. D. Garde

Risk Management

Mr. Vidyadhar Phadke

Project Appraisal, Financing & Management, Cost Management

Mr. S Marathe

Macro Economics

Mr. Gopal Jha

B2B Marketing

Dr. Swapnaja Gore

B2B Marketing

Mr. Piyush Nathani

Financial Management

Mr. Ashok Gaikwad

Macro Economics

PGDM PROGRAMME

The two year full time Post Graduate Diploma in Management (PGDM) with specialization in Insurance, is a unique blend of technical competence in insurance, managerial skills and creative problem solving skills to meet the growing needs of today's business world. Our PGDM programme has been granted MBA equivalence by Association of Indian Universities (AIU).

Selection Process

The process of selection of students begins with the shortlisting on the basis of scores of either CAT (Common Admission Test) or CMAT (Common Management Admission Test). The shortlisted students then qualify for the group discussions and personal interviews. Each student has to complete six trimesters of extensive academic work along with eight weeks of Summer Internship Program, a dissertation and participation in various workshops to qualify for the diploma.

Faculty

NIA's multi-disciplinary faculty is drawn from the cream of academia as well as the industry. Our visiting faculty includes people holding significant positions in the industry. This wealth of experience and inputs on the current market scenario help our students keep pace with the highly dynamic corporate environment. Academic excellence is achieved through innovations in teaching methods and effective delivery. Apart from classroom learning, great importance is placed on panel discussions, guest lectures, and continuous interactions with other students and industry professionals.

Culture

NIA, being a national institute showcases a multifaceted culture. The identity of this hallmark is not to walk on the trodden path but to make a new path of its own. It aims to be the benchmark, instead of benchmarking and to be the first to respond to the changes and needs of the hour that nobody would have taken up for the betterment of the nation. The core belief is the holistic development of every individual and the fulfilling the ideology of 'together we grow'. It's environment evokes the image of a 'Gurukul' with modern amenities.

Added Course Benefit

NIA Students fulfilling the prescribed requirements are eligible to claim course wise exemption from the Insurance Institute of India papers up to 220 credit points and become Associates and Fellows of Insurance Institute of India.

Summer Internship Programme

Each student must complete eight weeks of Summer Internship to be eligible for the diploma. Students are placed in reputed companies in various verticals of the industry. This gives them a first-hand experience of the functioning of the industry. It also helps them in learning the concepts better as it is easily relatable after they have experienced it themselves. This program prepares them for their final placements in the industry.

ALUMNI SPEAK



"In the insurance industry NIA has no competition, the brand name which has been built by NIA over the years is phenomenal. NIA gave me the opportunity to dive deep into topics related to insurance and then there is faculty which comes in with years of the industry experience to complement it with the practical exposure.

I have hopped from management consulting to tech and innovation (in insurance domain) with ease and the NIA brand is respected everywhere. Now, after becoming an entrepreneur I have realized the real benefit of being an NIA alum and how it has helped in opening doors. NIA always holds a special place in my journey and has been a primary contributor to my career."

Prabal Khanna

Co-founder and COO, Finsall
Batch : 2009-11

"I am delighted to be part of NIA which is a premier institute imparting knowledge in the field of Insurance and Risk Management. My experience at NIA was enriching and prepared me to be an efficient risk professional. Apart from the regular curriculum, NIA provides opportunities to attend various summits, conferences and interaction with senior leaders from the global insurance industry which gives a good platform to expand our horizon.

Warm wishes to all the upcoming batches and hope you all come out with flying colours."

Anshuman Kumar Panda

Vice President- Reinsurance
Anviti Insurance Brokers Pvt. Ltd.
Batch : 2005-07



"Joining National Insurance Academy, to pursue an MBA in Insurance, was perceived to be an "interesting" decision during my academic year of 2007, and it didn't prove to be wrong! Not only did it turn out to be an interesting experience, but also shaped my life in an extremely positive manner. The academic excellence that NIA provides in the MBA course gave me an edge once I stepped into the industry. Thanks to the various seminars and summits we participated in and organized helped us familiarise ourselves with the industry even before we began our jobs. This exposure empowered me to have a certain sense of confidence in my first professional stint, which I carry with me till date. Many of our professors come with industry background and as students we used to benefit greatly from their professional experience. NIA still continues to be a big part of my journey due to continued interactions with the alumni and my batch mates bonds which have been formed for life thanks to two very eventful, productive and fabulous years"

Unnati Bajpai

Senior Underwriter- Allianz Global Corporate & Specialty SE India Branch
Batch : 2007-09

CORPORATE INTERACTIONS & SEMINARS

Interaction with Mr. Nishant Sinha,
Strategy Specialist, Strategic Initiatives
Educational Competition 'Re-imagine'
Swiss Re Global Business Solutions India Pvt. Ltd.



Interaction with Head of Communications
Mr. Aman Dhall
Policy Bazaar

Interaction with Former CEO,
Mr. Praveen Gupta (Center)
Raheja QBE



Interaction with Mr. Prashant Desai,
Head of Casualty Underwriting
Munich Re, India Branch

COURSE CURRICULUM

1. TERM ONE

- Financial Accounting
- Business Communication
- Micro Economics
- Quantitative Techniques
- Principles of Marketing
- Individual and Group Behaviour
- Social and Political Environment
- Principles and Practices of Management

2. TERM TWO

- Indian Financial System
- Optimisation Techniques
- Fundamentals of Life Insurance
- Legal Aspects of Business
- Marketing Strategies
- Risk Management
- IT and MIS
- Organisational Theory and Design

3. TERM THREE

- Financial Management
- Life Insurance Products & their Underwriting
- Services Operations Management
- Fire and Consequential Losses
- Business Research Methods
- Advanced Spread Sheet Modelling
- Laws and Regulations Governing Insurance
- Human Resource Management

4. TERM FOUR

- Life Insurance Policy Administration
- Marine Cargo Insurance
- Health Insurance
- Miscellaneous Insurance
- Taxation
- Macro Economics
- Business Intelligence and Big Data (R & SCILAB)
- Engineering Insurance

Electives (Choose One)

- Performance and Reward Management
- Business-to-Business Marketing
- Security Analysis and Portfolio Management

5. TERM FIVE

- Business Strategy and Corporate Planning
- Liability Insurance
- Marine Hull Insurance
- Actuarial Science in General Insurance
- Reinsurance
- Annuities and Pensions
- Motor Insurance

Electives (Choose One)

- Leadership and Change Management
- Derivatives Management
- Financial Services Marketing

6. TERM SIX

- Business Ethics and Corporate Governance
- Actuarial Aspect of Life Insurance, Valuation, Solvency, Accounts and Investments
- MRP/Dissertation

Electives (Choose One)

- Organization Development
- Behavioural Finance
- Data Mining Techniques
- Consumer Behaviour





EVENTS AT NIA

Insurance Summit

The 14th Insurance Summit was organized by students of NIA on 11th October, 2018 at The Trident, Nariman Point in Mumbai. The theme for this year's summit was: "Propelling Growth through Revisiting Insurance Value Proposition". The summit was graced by the presence of Mr. Subhash Chandra Khuntia, Chairman, IRDAI, Mr. V.K. Sharma, Chairman LIC, Ms. Alice Vaidyan, CMD, GIC Re, Mr. Bhargav Dasgupta, MD & CEO ICICI Lombard General Insurance Co. Ltd., Mr. N.S Kannan, CEO, ICICI Prudential and other notable figures of the industry.



C. D. Deshmukh Memorial Seminar

The 20th edition of C.D. Deshmukh Memorial Seminar was organized on 11th January, 2019 on the theme, "Well-being: Strategic Response from Life Insurers, Health Insurers and Pension Providers. Various dignitaries of the industry participated in the seminar with Mr. Hemant G Contractor, Chairman, PFRDA as the chief guest of the event.

From left to right: Mr. P. K Rath, Chair Professor (Life), NIA, Mr. G. Srinivasan Director NIA, Mr. Nilesh Sathe Member (Life), IRDAI Mr. Hemant Contractor, Chairman, PFRDA.



NIA Swiss Re International Seminar

NIA and Swiss Re Global Business Solutions India Pvt. Ltd. jointly organised a two day International Seminar on “Climate Risks on Insurance Business – Risk Mitigation and Adaptation Strategies” on 7th- 8th February in Mumbai. Thirty five eminent speakers including seven from overseas lead the panel discussions and the seminar saw participation of about 250 participants from India and other Asian – African countries.



MANTHAN:

Manthan with the theme “Karvaan” was a two day event (16th-17th February, 2019) organized by the students of NIA. Students from colleges all over the country participated in 22 cultural and management events and competitions.



PGDM BATCH 2018-20







COMMITTEES

Pravartak Committee

Pravartak - The Magazine of National Insurance Academy is a "Student's Initiative". It is a referred biannual publication with an objective to provide a platform to practicing managers, researchers, students and professionals in the field of insurance & management to share their knowledge, thoughts and experiences on a variety of issues concerning the insurance industry.

Cultural Committee

NIA is also known for its festivities and celebrations of Independence Day, Republic Day, Ganesh Chaturthi, Navratri, Saraswati Pooja, Janmashtami, New Year Eve, Play on Quit India Day, Holi and Christmas celebrations among others-signifying 'Unity in Diversity' -which not only gives students a homely environment but also brings students from different cultural backgrounds together to celebrate all the festivals.

Alumni Committee

The success story of an institution is the present actions of its Alumni students. The Alumni committee plays the role of a connector between the Alumni students and their former ALMA MATER.

Students Welfare Committee

The committee encourages learning environment for students through academic and non-academic activities. The committee also provides a platform to discuss the non-academic challenges faced by the students.

Academic Committee

The committee has responsibility of enriching students' wisdom of insurance sector through various activities like debate, quiz etc. Committee has additional responsibility to maintain efficient communication between faculty and students.



Manthan Committee

"The Management Fest" is a techno-management, cultural and sports fest organized and managed by the PGDM students where students from engineering and management colleges from all over India are invited to participate in various events like, Business Plan, Campaign design for insurance, Manager of the Year, Debate, Treasure Hunt, Dance, Singing etc.

Sports Committee

NIA's multipurpose sports complex has facilities for tennis, badminton, swimming, basketball, billiards and a state-of the art gymnasium. Every year the committee organizes a Sports week wherein tournaments are held in badminton, throwball, Football, Volleyball, Swimming, Table Tennis, Chess, Pool, Cricket, Carom etc.

Admission Committee

The committee is responsible for search young and bright buds whose career will be nurtured through one of the premier institutes of insurance industry so that they can contribute towards the betterment of the industry.

IT Committee

This one of the core committees which involves in all the events at NIA taking care of all the technical expertise which are required for successful completion of an event.

Library Committee

The committee not only looks after the availability of books for the students but also maintain one of the best Insurance Liabrary.

FACILITIES AT NIA



Reading Room



Pool Table



Jogging Track



Library

Resources	Total Collection
Books	25454
Journals	80+
E Books	7000+
Newspapers	14
Online Databases	07



Syndicate Room

FACILITIES AT NIA



Marine Lab



Basket Ball



Gymnasium



Motor Lab



Swimming Pool



Table Tennis

BATCH PROFILE

Total Strength

80

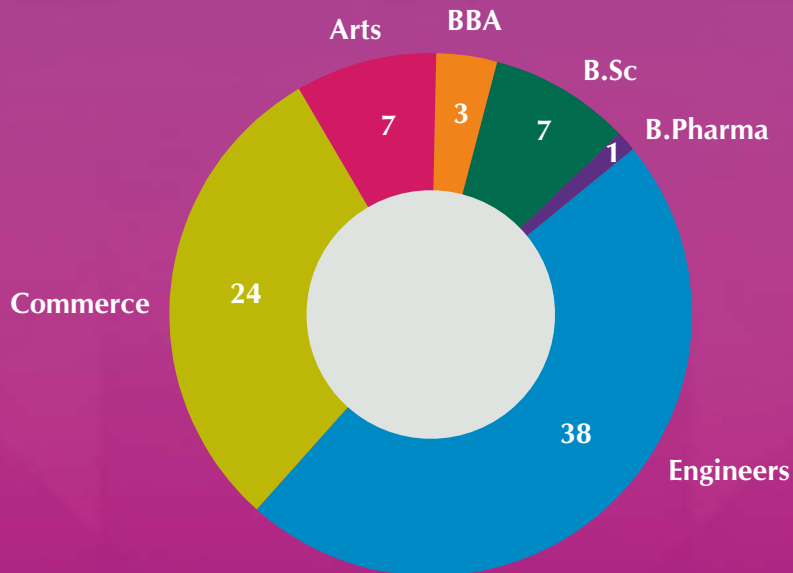


51 Males



29 Females

Student Qualification



6 Student Members of Institute of Actuaries of India



4

Cleared ACET



1

Cleared ACET + 2



1

Cleared ACET + 1

71 Members of Insurance Institute of India



52

Licentiates



17

Associates



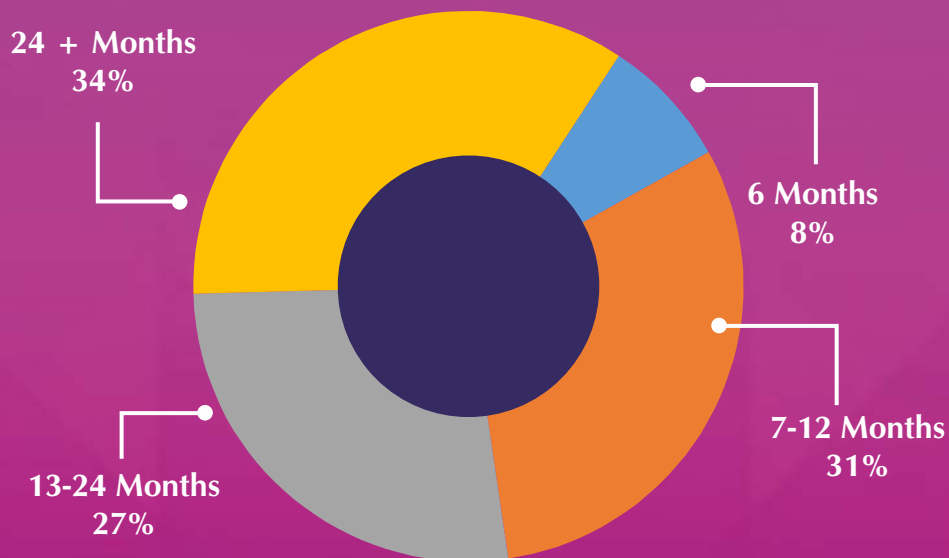
2

Fellows

WORK EXPERIENCE DISTRIBUTION



MONTHS OF WORK EXPERIENCE



STUDENT INDEX

NAME	DEGREE/DIPLOMA	COMPANY EXPERIENCE	NO.OF MONTHS
Anusha Alavalapati	B.Com	-	-
Faisal Ansari	B.Com (Program)	-	-
Malvika Bahirat	B.E (Computer Science)	-	-
Siddharth Banerjee	B.E (Mechanical)	TradeIndia Research	7
Nishant Bhaltadak	B.E (Mechanical)	Accurate Logistics (L&T Hydrocarbon Engineering) and Ekam Venture	36
Janhavi Bhambure	B.A (Economics)	-	-
Gaurangi Bhatnagar	B.Com, M.Com	-	-
Roshni Chandar	B.B.A	-	-
Sunidhi Chauhan	B.Sc (Hons.) Chemistry	-	-
Nilesh Date	B.E (Mechanical)	-	-
Medha Dave	B.Com (Hons.) Global Economy and International Business	-	-
Piyush Deshpande	B.E (Electronics)	Accenture	22
Prachi Dhir	B.Com	C.A Harinder Kumar & Associates	12
Sahil Gaba	B.Com	-	-
Vrinda Gosain	B.A Economics (Hons.)	-	-
Ojas Gulhane	B.Com (Computerized Accounting and Business Finance)	-	-
Shubham Gumber	B.Com	Metlife	13
Gaurav Gupta	B.B.A	-	-
Rohit Kumar Gupta	B.A Economics (Hons.)	-	-
Iti Jain	B.Tech (Computer Science)	Salasar Services Insurance Brokers Pvt. Ltd.	10.5
Piyush Jaiswal	B.Sc (PCM)	-	-
Channabasava R Jyoti	B.E (Industrial Management)	Pharma IT	11
Aditya Kharote	B.E (Electronics and Telecom)	Cognizant Technology Solutions	17
Sanket Khetale	B.E (Automobile)	Mahindra Rise, Truck & Bus Division	7

NAME	DEGREE/DIPLOMA	COMPANY EXPERIENCE	NO.OF MONTHS
Prabha Shankar Kudupudi	B.Tech (EEE)	-	-
Sunny Kumar	B.Sc (Mathematics)	-	-
Sushant Kumar	B.Tech (ECE)	Allscripts India(LLP), Seed Infotech Ltd, Narula Infrastructure Pvt. Ltd., Ajit Construction.	52
Sreejith M	B.Tech (Mechanical)	-	-
Abhishek Mandal	B.E (Computer Science)	-	-
Bhaarith Singh Marutla	B.Tech (ECE) and M.S (Computer Science)	-	-
Mahen Mathur	B.Com	-	-
Anu Mishra	Bachelors (Accounting and Finance)	Ethnic Food Solutions Pvt. Ltd.	6
Akashdeep Modi	B.B.A	Policybazaar. com	7
Debdutta Nag	B.Tech (ECE)	-	-
Ankur Narare	B.E (Instrumentation)	-	-
Apurva Navade	B-Pharmacy	-	-
Kaustubh Padelkar	B.E (Information Technology)	-	-
Harshika Pathak	B.Com (Accounting and Finance)	-	-
Pankaj Patidar	B.Com	-	-
Sudipta Patra	B.Com (Accounts)	-	-
Geetanjali Pawar	B.A (Economics)	-	-
Pratik Pitale	B.E. (Electronics and Telecommunication)	Eclerx Services Ltd.	18
Alok Kumar Rai	B.E (Computer Science)	-	-
Divyanshu Deo Rai	B.Sc (Hons.) Computer Science	-	-
Vivek Raj	B.Com (Hons.) Accounting and Finance	ICICI Prudential Life Insurance Co. Ltd	5.5
Rajat	B.Com	Jet Airways India Ltd. And MangoTree Insurance Web Aggregators Pvt.Ltd	21
Aayushi Ramteke	B.Tech (Electronics and Telecommunication)	Accenture	10
Ayushi Rastogi	B.A (Hons.) English	-	-

NAME	DEGREE/DIPLOMA	COMPANY EXPERIENCE	NO.OF MONTHS
Manshree Rathod	B.E (Computer Science)	L&T Infotech	31
S Viknesh	B.E (Mechanical Sandwich Engineering)	-	-
Jangyaseni Sahu	B.Com (Accounting)	-	-
Prateek Kumar Sahu	B.E (Electrical)	-	-
Saurav Sardar	B.Tech (Electronics and Communication)	-	-
Soham Sarkar	BSc. Hons. (Statistics)	-	-
Yash Shah	B.Com (Hons.)	-	-
Akanksha Sharma	B.Tech (Production and Industrial)	TATA Motors	25
Pulkit Sharma	B.Tech (Electrical)	-	-
Kriti Shrivastava	B.E (Electrical & Electronics)	Cognizant Technology Solutions	29
Amritanshu Singh	B.Com (Hons.) Finance	-	-
Ashish Kumar Singh	B.Sc.Hons. (Mathematics)	-	-
Nikhil Kumar Singh	B.E (Mechanical)	-	-
Prachi Singh	B.Com (Hons.)	-	-
Shikha Singh	B.E (Information Technology)	Effectual Services Pvt. Ltd.	6
Sushma Singh	B.Com (Hons.)	-	-
Pratibha Sinha	B.A (Economics & Mathematics)	-	-
Shachi Priya Sinha	B.Tech (Electrical)	Accenture	28
Annishkar Joseph SM	B.Sc (Mathematics, Statistics & Computer Science)	-	-
Tushpreet Sokhi	B.E (Electrical & Electronics)	Cognizant Technology Solutions	28
Ashutosh Sonavane	B.E (Mechanical)	-	-
Aditya Vikram Srivastav	B.Com (Hons.)	-	-
Mehak Suneja	B.Sc Economics (Hons.); M.A (Economics)	-	-
Siva Subramanian M	Integrated M.Tech in Geoinformatics	-	-
Abhisek Kumar Syag	B.Tech (Computer Science)	WNS & JK Fleet	24
Tarun Thomas	B.Tech (Mechanical)	Infosys	24
Varun Thomas	B.Tech (Mechanical)	Thomas Grom Surveyors, UST Global Pvt. Ltd.	23
Akhand Tomar	B.E (Mechanical)	H. L. Passey Engineering Pvt. Ltd.	7
Darshika Verma	B.Com (Hons.)	-	-
Manish Yadav	B.Com (Hons.)	-	-
Tarun Yadav	B.Com (Hons.)	-	-
Harshit Kumar	B.B.A	Manorath Publication	18

STUDENT PROFILE



Anusha Alavalapati

Date of Birth : 18/03/1997
Qualifications : B.Com.
Summer Internship : SUD Life Insurance Co. Ltd.
Project Title : Impact of Product Mix on the Investment Portfolio and Profitability of Life Insurance Companies
Other Qualifications : Associateship - III



Faisal Ansari

Date of Birth : 29/01/1995
Qualifications : B.Com.
Summer Internship : TATA AIG General Insurance Co. Ltd.
Project Title : To Increase the Penetration of Personal Accident and Health Insurance in the Market.
Other Qualifications : Licentiate - III



Malvika Bahirat

Date of Birth : 15/04/1996
Qualifications : B.E. (Computer Science)
Summer Internship : DHFL Pramerica Life Insurance Co. Ltd.
Project Title : Operations Efficiency and MIS Format Creation
Other Qualifications : Licentiate - III

FINAL PLACEMENT 2018-20



Siddharth Banerjee

Date of Birth : 09/10/1994
Qualifications : B.E. (Mechanical)
Work Experience : TradeIndia Research (7 months)
Summer Internship : Extra Cover Insurance Brokers Pvt. Ltd.
Project Title : 1. Study of Liability Insurance and Risk Exposure in Educational Sector 2. Study of Premium Rates of Term, Cyber, Mediclaim, Super Top-Up & Personal Accident Products of Insurance Companies
Other Qualifications : Licentiate - III



Nishant Bhaltadak

Date of Birth : 17/07/1992
Qualifications : B.E. (Mechanical)
Work Experience : Accurate Logistics (L&T Hydrocarbon Engineering) (24 months) and Ekam Venture (12 months)
Summer Internship : DHFL Pramerica Life Insurance Co. Ltd.
Project Title : Improvement in Early Crude Death Rate (ECDR) at DHFL Pramerica Life Insurance Co. Ltd. (DPLI)
Other Qualifications : Licentiate - III



Janhavi Bhambure

Date of Birth : 27/05/1997
Qualifications : B.A. (Economics)
Summer Internship : Swiss Re Global Business Solutions India Pvt. Ltd.
Project Title : Asia squared Property and Casualty Strategy 2023
Other Qualifications : ACET, CM1 (Actuarial Mathematics), CS1 (Actuarial Statistics)

STUDENT PROFILE



Gaurangi Bhatnagar

Date of Birth : 15/12/1995
Qualifications : B.Com., M.Com. (Commerce)
Summer Internship : Global Insurance Brokers Pvt. Ltd.
Project Title : Contract Frustration Insurance
Other Qualifications : Licentiate - III



Roshni Chandar

Date of Birth : 08/10/1996
Qualifications : BBA, Executive Diploma in International Business Management
Summer Internship : Munich Reinsurance Co. Ltd. India Brach
Project Title : Marketing Model for Retail Cyber Insurance and Study of Insuretech Environment: Key Areas Addressed and Challenges
Other Qualifications : Associateship - III, NCFM Certification - Insurance Module, NCM Certification - Operation Risk Management



Sunidhi Chauhan

Date of Birth : 19/08/1993
Qualifications : B.Sc. (Hons.) Chemistry
Summer Internship : Universal Sompo General Insurance Co. Ltd.
Project Title : Analysis of Bancassurance Channel, its Challenges and Probable Solutions
Other Qualifications : Licentiate - III

FINAL PLACEMENT 2018-20



Nilesh Date

Date of Birth : 02/09/1995
Qualifications : B.E. (Mechanical)
Summer Internship : Magma HDI General Insurance Co. Ltd.
Project Title : 1. Market Research to Identify and Develop Growth Opportunities in Project Engineering Insurance
2. Develop Add-on Covers in Project Engineering Insurance for Magma HDI General Insurance
Other Qualifications : Licentiate - III, Member IAI



Medha Dave

Date of Birth : 20/11/1996
Qualifications : B.Com. (Hons.) Global Economy and International Business
Summer Internship : Marsh India Insurance Brokers Pvt. Ltd.
Project Title : 1. Market Analysis of Japanese and Korean Establishments in India for New Business Prospects in Marine Practice
2. Development of Alternate Marketing Strategies for verticals of Marine Practice
3. Process Design of Facultative Reinsurance
Other Qualifications : Licentiate - III



Piyush Deshpande

Date of Birth : 13/04/1994
Qualifications : B.E. (Electronics)
Work Experience : Accenture (22 months)
Summer Internship : Infintus Innovations Pvt. Ltd.
Project Title : 1. Designing of Risk Analysis and Assessment Model for Health, Life and Motor Insurance
2. Requirement Analysis and Designing of Marketing Automation Strategy
Other Qualifications : Associateship - III

STUDENT PROFILE



Prachi Dhir

Date of Birth : 06/03/1996
Qualifications : B.Com.
Work Experience : C.A. Harinder Kumar & Associates
(12 months)
Summer Internship : Global Insurance Brokers Pvt. Ltd.
Project Title : Analysis of Online Event Cancellation
Other Qualifications : Licentiate - III



Sahil Gaba

Date of Birth : 26/06/1997
Qualifications : B.Com.
Summer Internship : IFFCO Tokio General Insurance Co. Ltd.
Project Title : How to Increase the Renewal Rate of
the Company
Other Qualifications : Associateship - III



Vrinda Gosain

Date of Birth : 25/03/1996
Qualifications : B.A. (Hons.) Economics
Summer Internship : Global Insurance Brokers Pvt. Ltd.
Project Title : 1. The Future of Insurance and Role of
Brokers in it 2. Employee Benefit
Insurance as a Retention tool.
Other Qualifications : Fellowship - III

FINAL PLACEMENT 2018-20



Ojas Gulhane

Date of Birth : 08/05/1995
Qualifications : B.Com. (Computerized Accounting and Business Finance)
Summer Internship : TATA AIG General Insurance Co. Ltd.
Project Title : Comparing Agency Portal of Health Insurance Companies
Other Qualifications : Associateship - III, Chartered Accountant-IPCC



Shubham Gumber

Date of Birth : 14/10/1996
Qualifications : B.Com.
Work Experience : Metlife (13 months)
Summer Internship : SUD Life Insurance Co. Ltd.
Project Title : Equity Research on Indian Aviation Industry and Indian Hotel Industry
Other Qualifications : Associateship - III



Gaurav Gupta

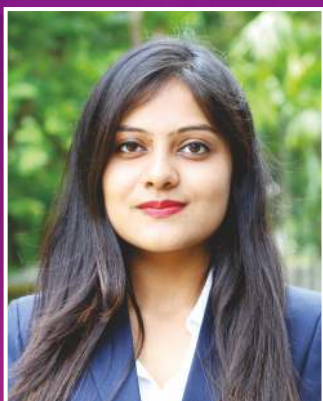
Date of Birth : 04/07/1995
Qualifications : B.B.A.
Summer Internship : IFFCO Tokio General Insurance Co. Ltd.
Project Title : Study on Bancassurance and the Bancassurance Tie-up between IFFCO Tokio and Bassein Catholic Co-op Bank
Other Qualifications : Licentiate - III

STUDENT PROFILE



Rohit Kumar Gupta

Date of Birth : 12/11/1996
Qualifications : B.A. (Hons.) Economics
Summer Internship : New India Assurance Co. Ltd.
Project Title : Comparative Analysis of Health Insurance Industry in India
Other Qualifications : Licentiate - III



Iti Jain

Date of Birth : 09/09/1995
Qualifications : B.Tech. (Computer Science)
Work Experience : Salasar Services (Insurance Brokers) Pvt. Ltd. (10.5 months)
Summer Internship : SCOR SE, India Branch
Project Title : 1. Benchmarking of Non Life Companies and Reinsurers 2. Review of Liability Segment in India
Other Qualifications : Licentiate - III



Piyush Jaiswal

Date of Birth : 18/03/1995
Qualifications : B.Sc. (PCM)
Summer Internship : New India Assurance Co. Ltd.
Project Title : Challenges in Claims Management

FINAL PLACEMENT 2018-20



Channabasava R Jyoti

Date of Birth : 10/09/1993
Qualifications : B.E. (Industrial Engineering & Management)
Work Experience : Indegene Lifesystems (11 months)
Summer Internship : Marsh India Insurance Brokers Pvt. Ltd.
Project Title : Impact of GIC Re Treaty Circular and Opportunities for Marsh
Other Qualifications : Associateship - III



Aditya Kharote

Date of Birth : 24/07/1995
Qualifications : B.E. (Electronics and Telecommunications)
Work Experience : Cognizant Technology Solutions (17 months)
Summer Internship : Anviti Insurance Brokers Pvt. Ltd.
Project Title : Evaluation of Consulting Opportunities and Roadmap Development in Specific Ancillary Areas to Medical Insurance
Other Qualifications : Licentiate - III



Sanket Khetale

Date of Birth : 08/05/1995
Qualifications : B.E. (Automobile)
Work Experience : Mahindra Rise, Truck & Bus Division (7 months)
Summer Internship : Global Insurance Brokers Pvt. Ltd.
Project Title : Political Risk Insurance: Opportunities & Market Mapping
Other Qualifications : Licentiate - III

STUDENT PROFILE



Prabha Kudupudi

Date of Birth : 19/08/1997
Qualifications : B.Tech. (EEE)
Summer Internship : New India Assurance Co. Ltd.
Project Title : Claim Management Process - Motor Own Damage
Other Qualifications : Licentiate - III



Sunny Kumar

Date of Birth : 05/08/1996
Qualifications : B.Sc. (Hons.)
Summer Internship : New India Assurance Co. Ltd.
Project Title : Agency Force Enrichment
Other Qualifications : Licentiate - III



Sushant Kumar

Date of Birth : 09/09/1991
Qualifications : B.Tech.
(Electronics & Communication)
Work Experience : Allscripts India (LLP) (5 Months), Seed Infotech Ltd. (14 months), Narula Infrastructure Pvt. Ltd.,(3 months) Ajit Construction (31 months)
Summer Internship : Cholamandalam MS General Insurance Co. Ltd.
Project Title : Third Party Claims System Workflow Review
Other Qualifications : Licentiate - III

FINAL PLACEMENT 2018-20



Sreejith M

Date of Birth : 25/05/1994
Qualifications : B.Tech. (Mechanical)
Summer Internship : Cholamandalam MS General Insurance Co. Ltd.
Project Title : Innovative Ways of Claim Settlement Process in Two Wheeler Insurance
Other Qualifications : Licentiate - III, NCFM Certification - Insurance Module



Abhishek Mandal

Date of Birth : 07/01/1993
Qualifications : B.E. (Computer Science)
Summer Internship : SUD Life Insurance Co. Ltd.
Project Title : Enhancing Customer Experience with Respect to Inbound Contact Centers
Other Qualifications : Licentiate - III



Bhaarath Singh Marutla

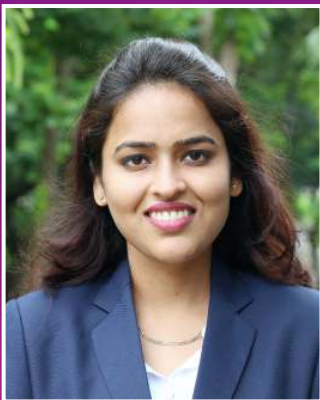
Date of Birth : 12/07/1993
Qualifications : B.Tech. (ECE) and M.S. (Computer Science)
Summer Internship : New India Assurance, Dubai
Project Title : Opportunities & Challenges in Motor Insurance Business in UAE
Other Qualifications : Licentiate - III

STUDENT PROFILE



Mahen Mathur

Date of Birth : 10/05/1993
Qualifications : B.Com.
Summer Internship : Cholamandalam MS General Insurance Co. Ltd.
Project Title : Overview of Marine Cargo Claim Settlement Process
Other Qualifications : Associateship - III, Chartered Accountant-Final



Anu Mishra

Date of Birth : 09/03/1996
Qualifications : B.Com. (Accounting & Finance)
Summer Internship : Extra Cover Insurance Brokers Pvt. Ltd.
Project Title : Modern Technologies in Corporate Group Medi Claim by TPA's
Other Qualifications : Licentiate-III



Akashdeep Modi

Date of Birth : 20/07/1995
Qualifications : B.B.A.
Work Experience : Policybazaar.com (7 months)
Summer Internship : Anviti Insurance Brokers Pvt. Ltd.
Project Title : Review and Improve Existing Insurer and Product Selection Processes for Benefits
Other Qualifications : Licentiate-III

FINAL PLACEMENT 2018-20



Debdutta Nag

Date of Birth : 31/10/1995
Qualifications : B.Tech. (ECE)
Summer Internship : Extra Cover Insurance Brokers Pvt. Ltd.
Project Title : 1. Study of Potential Threats (Focused on Cyber & Crime) and Risk Management in Power Generation Companies, 2. Premium Comparison Life & General Insurance Products: Term Life, Personal Accident, Mediclaim, Cyber and Super Top-up, 3. Restructuring of Broker Website.
Other Qualifications : Licentiate - III



Ankur Narare

Date of Birth : 20/08/1995
Qualifications : B.E. (Instrumentation & Control)
Summer Internship : Bajaj Allianz General Insurance Co. Ltd.
Project Title : Identification and Benchmarking of Clients in Steel and Power Sector Buying Property Insurance Policies
Other Qualifications : Licentiate - III



Apurva Navade

Date of Birth : 12/11/1995
Qualifications : B.Pharmacy
Summer Internship : SBI Life Insurance Co. Ltd.
Project Title : Best Practices Followed by Insurance Industry to Control Fraud
Other Qualifications : Licentiate - III

STUDENT PROFILE



Kaustubh Padelkar

Date of Birth : 20/12/1996
Qualifications : B.E. (Information Technology)
Summer Internship : SBI Life Insurance Co. Ltd.
Project Title : Relevance of IT Act, GDPR, Aadhar Act in context with Enactable PDP Bill 2018 and also with Specific Reference to Organizations Data Flow Analysis and Data Management
Other Qualifications : Licentiate - III



Harshika Pathak

Date of Birth : 15/08/1994
Qualifications : B.Com. (Accounting & Finance)
Summer Internship : Magma HDI General Insurance Co. Ltd.
Project Title : Driving Risk Culture in Organizations
Other Qualifications : Licentiate - III



Pankaj Patidar

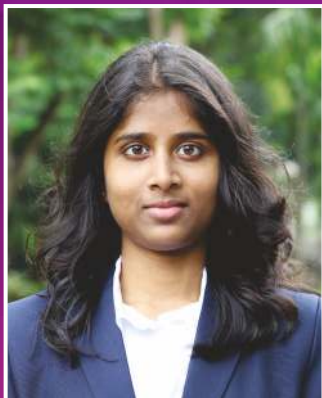
Date of Birth : 17/03/1995
Qualifications : B.Com.
Summer Internship : Global Insurance Brokers Pvt. Ltd.
Project Title : Analysis and Preparations of Customized RFQ and QCR Submissions, Insurer Capabilities in Terms of Appetite, Ability and Claim Servicing Parameter, PDBI Opportunities and Challenges, and Client Inputs

FINAL PLACEMENT 2018-20



Sudipta Patra

Date of Birth : 29/06/1996
Qualifications : B.Com. (Accounts)
Summer Internship : Magma HDI General Insurance Co. Ltd.
Project Title : EV Motor Insurance and Benchmarking of Motor Add Ons



Geetanjali Pawar

Date of Birth : 17/02/1997
Qualifications : B.A. (Economics)
Summer Internship : Liberty General Insurance Co. Ltd.
Project Title : Cyber Liability Insurance: Product and Market Analysis
Other Qualifications : Licentiate - III



Pratik Pitale

Date of Birth : 17/03/1994
Qualifications : B.E. (Electronics and Telecommunication)
Work Experience : Eclerx Services Ltd. (18 months)
Summer Internship : Extra Cover Insurance Brokers Pvt. Ltd.
Project Title : Study of Liability Insurance and Risk Exposure in Educational Sector
Other Qualifications : Licentiate - III

STUDENT PROFILE



Alok Kumar Rai

Date of Birth : 05/07/1995
Qualifications : B.E. (Computer)
Summer Internship : Global Insurance Brokers Pvt. Ltd.
Project Title : Behavior Analysis of a Marine Client
Other Qualifications : Licentiate - III



Divyanshu Deo Rai

Date of Birth : 21/09/1995
Qualifications : B.Sc. (Hons.) Computer Science
Summer Internship : Cholamandalam MS General Insurance Co. Ltd.
Project Title : Innovative Way of Two Wheeler Claim Settlement
Other Qualifications : Licentiate - III, NCFM Insurance module certification



Vivek Raj

Date of Birth : 07/09/1994
Qualifications : B.Com. (Hons.) Accounting & Finance
Work Experience : ICICI Prudential Life Insurance co. Ltd (5.5 months)
Summer Internship : SBI Life Insurance Co. Ltd.
Project Title : How to Use ERM Tools to Assess VaR (Value at Risk).
Other Qualifications : Associateship - III, NCFM Certification- Operational Risk Management Module

FINAL PLACEMENT 2018-20



Rajat

Date of Birth : 28/09/1994
Qualifications : B.Com.
Work Experience : Jet Airways India Ltd., Mango Tree Insurance Web Aggregators (21 months)
Summer Internship : Anviti Insurance Brokers Pvt. Ltd.
Project Title : To Achieve Operational Client Service Excellence Framework
Other Qualifications : Licentiate - III



Aayushi Ramteke

Date of Birth : 28/06/1995
Qualifications : B.Tech. (Electronics and Telecommunication)
Work Experience : Accenture (10 months)
Summer Internship : Anviti Insurance Brokers Pvt. Ltd.
Project Title : Insurance Choices of MNC Clients
Other Qualifications : Licentiate - III



Ayushi Rastogi

Date of Birth : 11/10/1996
Qualifications : B.A. (Hons.) English
Summer Internship : Cholamandalam MS General Insurance Co. Ltd.
Project Title : 1) Risk Management - Monitoring and Analysis in Property Underwriting.
2) Feasibility Study on Geo-Fencing for Property Risk Exposures
Other Qualifications : Associateship - III

STUDENT PROFILE



Manshree Rathod

Date of Birth : 14/05/1994
Qualifications : B.E. (Computer Engineering)
Work Experience : L&T Infotech (31 months)
Summer Internship : Munich Reinsurance Co. Ltd.,
India Branch
Project Title : 1. Cross Verification of The PMFBY Agro
Pricing Tool and Development of A WBCIS
Template for Pricing 2. Market Analysis of
South East Asian Agricultural Insurance
Market
Other Qualifications : Associateship-III



S Viknesh

Date of Birth : 08/04/1993
Qualifications : B.E. (Mechanical Sandwich)
Summer Internship : Shriram Life Insurance Co. Ltd.
Project Title : Life Insurance Products - Market
Research & Analysis
Other Qualifications : Licentiate-III



Jangyaseni Sahu

Date of Birth : 08/05/1996
Qualifications : B.Com. (Accounting)
Summer Internship : Bajaj Allianz General Insurance
Co. Ltd.
Project Title : IT Market, Pune-An Insurance
Perspective (Market Mapping &
Benchmarking)
Other Qualifications : Licentiate-III

FINAL PLACEMENT 2018-20



Prateek Kumar Sahu

Date of Birth : 19/02/1995
Qualifications : B.E. (Electrical)
Summer Internship : Liberty General Insurance Ltd.
Project Title : Energy Efficiency Insurance – New Product in Engineering Insurance & Packaging Standard for Cargo During Transit
Other Qualifications : Licentiate-III



Saurav Sardar

Date of Birth : 15/01/1995
Qualifications : B.Tech.
(Electronics and Communication)
Summer Internship : Bajaj Allianz General Insurance Co. Ltd.
Project Title : Trends in Auto and Auto Ancillary Industries in Chakan- An Insurance Perspective.
Other Qualifications : Licentiate-III



Soham Sarkar

Date of Birth : 21/02/1995
Qualifications : B.Sc. (Hons.) Statistics
Summer Internship : National Insurance Company Ltd.
Project Title : An Empirical Study on Claims Management in Banker's Indemnity Insurance Portfolio.

STUDENT PROFILE



Yash Shah

Date of Birth : 16/01/1996
Qualifications : B.Com. (Hons.)
Summer Internship : TATA AIG General Insurance Co. Ltd.
Project Title : Database of Pune Based Company Working Abroad, while studying aspects to setup Multinational Program
Other Qualifications : ACET-CS1 (Probability and Mathematical Statistics)



Akanksha Sharma

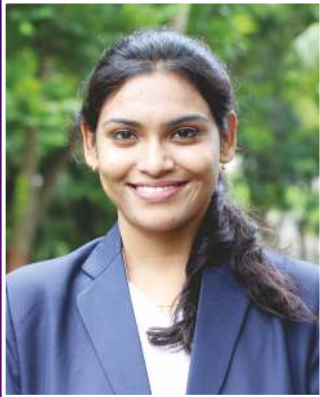
Date of Birth : 25/08/1992
Qualifications : B.Tech. (Production and Industrial)
Work Experience : TATA Motors (25 months)
Summer Internship : TATA AIG General Insurance Co. Ltd.
Project Title : Database Management
Other Qualifications : Associateship - III, ACET



Pulkit Sharma

Date of Birth : 16/09/1994
Qualifications : B.Tech. (Electrical)
Summer Internship : Bajaj Allianz General Insurance Co. Ltd.
Project Title : Identification and Benchmarking of Clients while buying Mega Risk Policies
Other Qualifications : Licentiate-III

FINAL PLACEMENT 2018-20



Kriti Shrivastava

Date of Birth : 11/02/1992
Qualifications : B.E. (Electrical & Electronics)
Work Experience : Cognizant Technology Solutions (28 months)
Summer Internship : Marsh India Insurance Brokers Pvt. Ltd.
Project Title : Automation of EH&B- Census Management & Future Scope
Other Qualifications : Associateship - III



Amritanshu Singh

Date of Birth : 25/11/1995
Qualifications : B.Com. (Hons.) Finance
Summer Internship : First Policy Insurance Brokers Pvt. Ltd.
Project Title : Hit and Run Case Analysis & Recommendations
Other Qualifications : Licentiate - III



Ashish Kumar Singh

Date of Birth : 26/05/1996
Qualifications : B.Sc. (Hons.) Mathematics
Summer Internship : New India Assurance, Dubai
Project Title : Challenges in Rating Health Insurance Product in UAE Market

STUDENT PROFILE



Nikhil Kumar Singh

Date of Birth : 28/09/1994
Qualifications : B.E (Mechanical)
Summer Internship : First Policy Insurance Brokers Pvt. Ltd.
Project Title : Prospecting and Lead Generation and Conversion for Effective Marketing



Prachi Singh

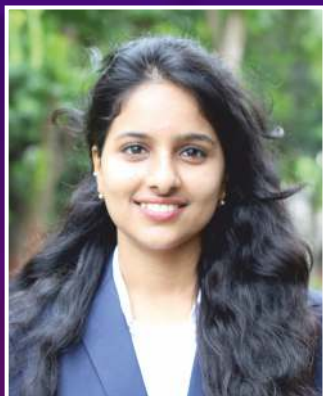
Date of Birth : 04/07/1997
Qualifications : B.Com. (Hons.)
Summer Internship : TATA AIG General Insurance Co. Ltd.
Project Title : Database Management and Wallet Share Mapping of Major Account Practice (MAP)
Other Qualifications : Associateship - III



Shikha Singh

Date of Birth : 28/11/1992
Qualifications : B.E. (Information Technology)
WorkExperience : Effectual Knowledge Services Pvt.Ltd. (6months)
Summer Internship : Cholamandalam MS General Insurance Co. Ltd.
Project Title : Pricing Concepts in Group Insurance Products
Other Qualifications : Associateship - III

FINAL PLACEMENT 2018-20



Sushma Singh

Date of Birth : 25/08/1994
Qualifications : B.Com (Hons.)
Summer Internship : IFFCO Tokio General Insurance Co. Ltd.
Project Title : 1. Exploring Insurance Potential of Horticulture and Plantation. 2. Lack of Awareness among the Stakeholder of Crop Insurance & Measures to Deal with Illiteracy
Other Qualifications : Licentiate - III, NCFM Certification-Operational Risk Management Module



Pratibha Sinha

Date of Birth : 14/01/1996
Qualifications : B.A. (Programming)
Summer Internship : Universal Sompo General Insurance Co. Ltd.
Project Title : Miscellaneous Insurance (Jewelers Block Policy, Workmen's Compensation and Crop Insurance)
Other Qualifications : Licentiate - III



Shachi Priya Sinha

Date of Birth : 21/01/1993
Qualifications : B.Tech. (Electrical)
Work Experience : Accenture (28 months)
Summer Internship : Global Insurance Brokers Pvt. Ltd.
Project Title : Analysis of Declinature of Reinsurance Proposals
Other Qualifications : Associateship - III

STUDENT PROFILE



Annishkar Joseph S M

Date of Birth : 09/08/1997
Qualifications : B.Sc. (Mathematics, Statistics & Computer Science)
Summer Internship : Bajaj Allianz General Insurance Co. Ltd.
Project Title : Purchase Behavior and Best Practices while buying Liability Insurance
Other Qualifications : Fellowship - III



Tushpreet Sokhi

Date of Birth : 11/10/1993
Qualifications : B.E. (Electrical & Electronics)
Work Experience : Cognizant Technology Solutions (28 months)
Summer Internship : Global Insurance Brokers Pvt. Ltd.
Project Title : 1. Future of Insurance and the role of Brokers. 2. Use of Technology for Better Employee Benefits Insurance
Other Qualifications : Licentiate - III



Ashutosh Sonavane

Date of Birth : 17/05/1993
Qualifications : B.E. (Mechanical)
Summer Internship : Universal Sompo General Insurance Co. Ltd.
Project Title : Analysis of Health Insurance Portability Business in Indian Market.
Other Qualifications : Licentiate - III

FINAL PLACEMENT 2018-20



Aditya Vikram Srivastav

Date of Birth : 30/06/1996
Qualifications : B.Com. (Hons.) Finance
Summer Internship : PFRDA
Project Title : Study of Unorganised Sector Workers in Delhi and on Boarding them into Atal Pension Yojana
Other Qualifications : Licentiate - III



Mehak Suneja

Date of Birth : 16/07/1992
Qualifications : B.Sc. Economics (Hons.)
M.A (Economics)
Summer Internship : Bajaj Allianz General Insurance Co. Ltd.
Project Title : Real Estate Sector, Pune - An Insurance Perspective
Other Qualifications : Licentiate - III



Siva Subramanian M

Date of Birth : 23/10/1995
Qualifications : Integrated M.Tech in Geoinformatics
Summer Internship : First Policy Insurance Brokers Pvt. Ltd.
Project Title : 1. Balance Sheet Compilation of the all General Insurance Companies of SAARC Countries, Maldives and Mauritius 2. Retail Insurance Industry in Srilanka, Maldives and Mauritius.
Other Qualifications : Licentiate - III, Qualified UGC-NET in Management

STUDENT PROFILE



Abhisek Kumar Syag

Date of Birth : 05/07/1990
Qualifications : B.Tech. (Computer Science)
Work Experience : WNS, JK Fleet (24 months)
Summer Internship : TATA AIG General Insurance Co. Ltd.
Project Title : Preparing a Comprehensive AIGC Product Manual for all Distribution Channels



Tarun Thomas

Date of Birth : 21/06/1994
Qualifications : B.Tech. (Mechanical)
Work Experience : Infosys (24 months)
Summer Internship : New India Assurance Co. Ltd.
Project Title : Lessons Learnt from a NatCat - Kerala Floods 2018
Other Qualifications : Licentiate - III



Varun Thomas

Date of Birth : 21/06/1994
Qualifications : B.Tech. (Mechanical)
Work Experience : Thomas Grom Surveyors (6 months), UST Global Pvt. Ltd. (17 months)
Summer Internship : New India Assurance Co. Ltd.
Project Title : Lessons Learnt from a NatCat - Kerala Floods 2018
Other Qualifications : Licentiate - III

FINAL PLACEMENT 2018-20



Akhand Tomar

Date of Birth : 31/08/1995
Qualifications : B.E. (Mechanical)
Work Experience : H. L. Passey Engineering Pvt. Ltd.
(7 months)
Summer Internship : Anviti Insurance Brokers Pvt. Ltd.
Project Title : To Prepare Sales Playbook for Select Insurance Product.
Other Qualifications : Licentiate - III



Darshika Verma

Date of Birth : 13/02/1995
Qualifications : B.Com. (Hons.)
Summer Internship : Marsh India Insurance Brokers Pvt. Ltd.
Project Title : Property Treaty Reinsurance and New Opportunities in Health Reinsurance Market
Other Qualifications : Licentiate - III



Manish Yadav

Date of Birth : 15/08/1996
Qualifications : B.Com. (Hons.)
Summer Internship : IFFCO Tokio General Insurance Co. Ltd.
Project Title : A Detailed Market Study of Health Insurance in Tier 2 and Tier 3 Cities
Other Qualifications : Associateship - III

STUDENT PROFILE



Tarun Yadav

Date of Birth : 23/04/1998
Qualifications : B.Com. (Hons.)
Summer Internship : IFFCO Tokio General Insurance Co. Ltd.
Project Title : Market Research and Analysis of Retail Health Market
Other Qualifications : Licentiate - III



Harshit Kumar

Date of Birth : 09/09/1997
Qualifications : B.B.A.
Work Experience : Manorath Publications (18 months)
Summer Internship : IFFCO Tokio General Insurance Co. Ltd.
Project Title : Startups in Pune - Their Risks and Insurance Needs
Other Qualifications : Licentiate - III

PRESTIGIOUS RECRUITERS (Past Four Years)

INTERNATIONAL PLACEMENT

Qatar Insurance Company

BAGIC | Bharti AXA | Chola MS |
 ICICI Lombard | IFFCO Tokio | Magma HDI |
 Royal Sundaram | SBI General | TATA AIG | Universal Sampo

GENERAL INSURANCE

LIFE INSURANCE

Bajaj Allianz Life | Exide Life | SBI Life |
 Star Union Dai-ichi | TATA AIA | ICICI Prudential

REINSURANCE

ITI Re | Swiss Re

Cigna TTK Health | Religare

STANDALONE HEALTH INSURANCE

IT COMPANIES

Accenture | Atos-Syntel | Cognizant |
 C2L BIZ Solutions | IBM India | Infosys |
 Intellect Design | Infintus Innovations |
 Larsen & Toubro Infotech | Majesco | 3i Infotech

INSURANCE BROKERS

INSURANCE WEB AGGREGATOR

Policy Bazar

OTHERS

Reliance Industries Ltd

SUMMER INTERNSHIP RECRUITERS

NIA students take up challenging Summer Internship projects with various organizations. They work for eight weeks on selected projects under guidance of industry experts.

The current batch continues with this legacy of taking it up to new and greater heights.

List of recruiters for Summer Internship Programme (SIP) for batch 2018-2020

- Anviti Insurance Brokers Pvt. Ltd.
- Bajaj Allianz General Insurance Company
- Cholamandalam MS General Insurance Company
- DHFL Pramerica Life Insurance Co. Ltd.
- Extra Cover Insurance Brokers Pvt. Ltd.
- First Policy Insurance Brokers Pvt. Ltd.
- Global Insurance Brokers Pvt. Ltd.
- Iffco Tokio General Insurance Co. Ltd.
- Infintus Innovations Pvt. Ltd.
- Liberty General Insurance Ltd.
- Magma HDI General Insurance Company Ltd.
- Marsh India Insurance Brokers Pvt. Ltd.
- Munich Reinsurance Company Limited
- National Insurance Co. Ltd.
- New India Assurance Co. Ltd.
- PFRDA
- SBI Life Insurance Co. Ltd.
- SCOR SE India Branch
- Shriram Life Insurance Co. Ltd.
- Star Union Daichi Life Insurance Co. Ltd.
- Swiss Reinsurance Company
- Universal Sompo General Insurance Company

PLACEMENT COMMITTEE

The entire placement activity is coordinated by the Placement Office, which is the main interface between the corporate world and the Academy. The Placement Office is headed by the Placement Chairperson (Chair Professor nominated by the Director) who is assisted by the Placement Officer for coordinating various activities. All placements related activities at NIA are coordinated by the Placement Office. Placement Office discharges its responsibilities under the guidance and supervision of Faculty Placement Committee and with the assistance of Student Placement Committee. The committee coordinates the Summer Internship & Campus recruitment programs. It approaches prospective employers, arranges Pre-Placement Talks, Group Discussions and Personal Interviews on Campus. It organizes all the resources required for successful execution of placement activities.

BUILDING CAMPUS PRESENCE

The recruitment process is said to be complete when both the student and the recruiter communicate, in order to know each other. NIA offers appropriate platform to the recruiters to put forward opportunities to apprise our student's corporate work profile and careee opportunities.

The following are some of our reccomendations-

CONFERENCE AND WORKSHOPS

Conferences, workshops, guest lectures, panel discussions and speaker series have proved to be an enriching experience for academic interactions between the students and recruiters. These programmes have also helped the organisations to maintain contacts with the students round the year.

PRE-PLACEMENT TALKS

Pre - Placement Talks facilitate the recruiters to present their organization's vision and mission to our students. Therefore giving the students a chance to better understand the organization, its objectives, people and culture. Furthur helping the students in forming correct first hand impressions that would enable informed decisions.

With regards to the summer placements, it is important for the students to understand the type of projects offered, so as to align their interests and motivations with the organization's outlook. These talks have proved to be the best platform for you to present to our students, the lear career advancement and the personal growth opportunities provided.

These sessions can be arranged through mutual convenience and specific Pre-Placement Talks can be organized through the Placement Office.

RECRUITERS' GUIDELINES

Recruiters' Guidelines for Final Placement

- This brochure serves as a source of brief information about the candidates. Hence, resumes of each candidate will be provided to the recruiters as and when demanded.
- Recruiter's are expected to confirm the participation by a written intimation along with the details of profiles offered to the placement officer through e-mail.
- Recruiters are required to provide a written confirmation of the selected candidates to the Placement Coordinator / Placement Officer along with the relevant details of the location for the student.
- The Placement Activity and entire process works within the purview of the academy's placement guidelines which are provided to the recruiters before hand.
- We recommend companies to conduct Pre-Placement talks on the campus.

Placement Officer Contact :

DR. VAISHALI BHAMBURE

Mob.: 9850174777

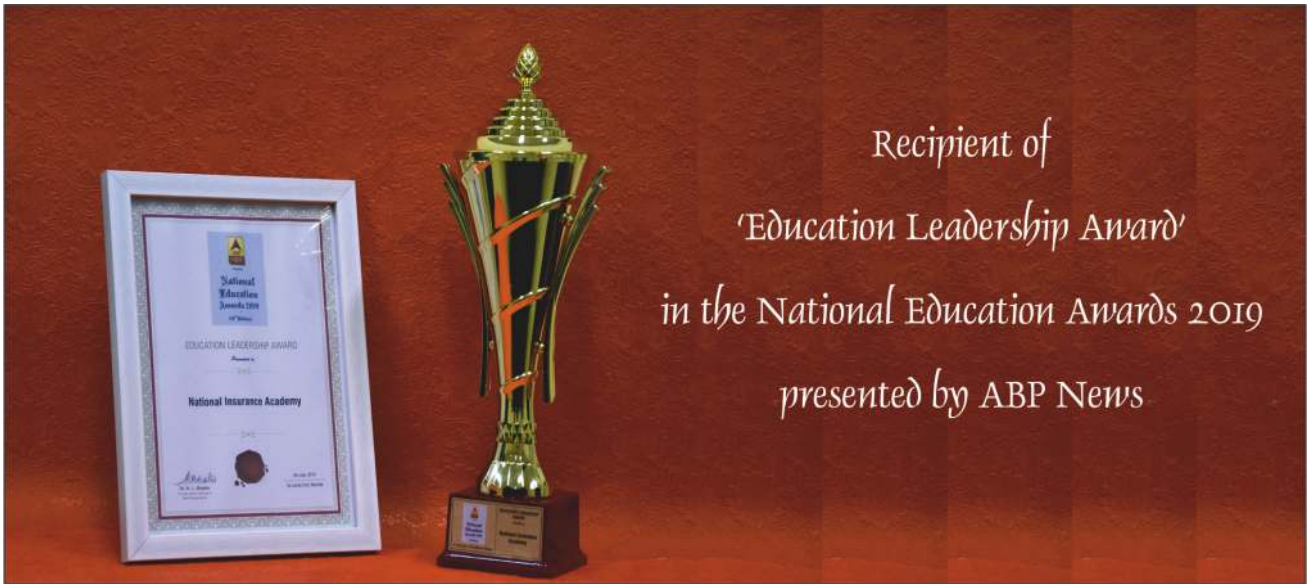
Email Id : vabhambure@niapune.org.in

Contact details of Student Members

Siddharth Banerjee	8989011500	Janhavi Bhambure	7798997287
Manshree Rathod	7028866324	Annishkar Joseph	9652580839
Akanksha Sharma	8356068922	Tarun Thomas	9742215153
Prachi Dhir	8879904299	Varun Thomas	8593994070



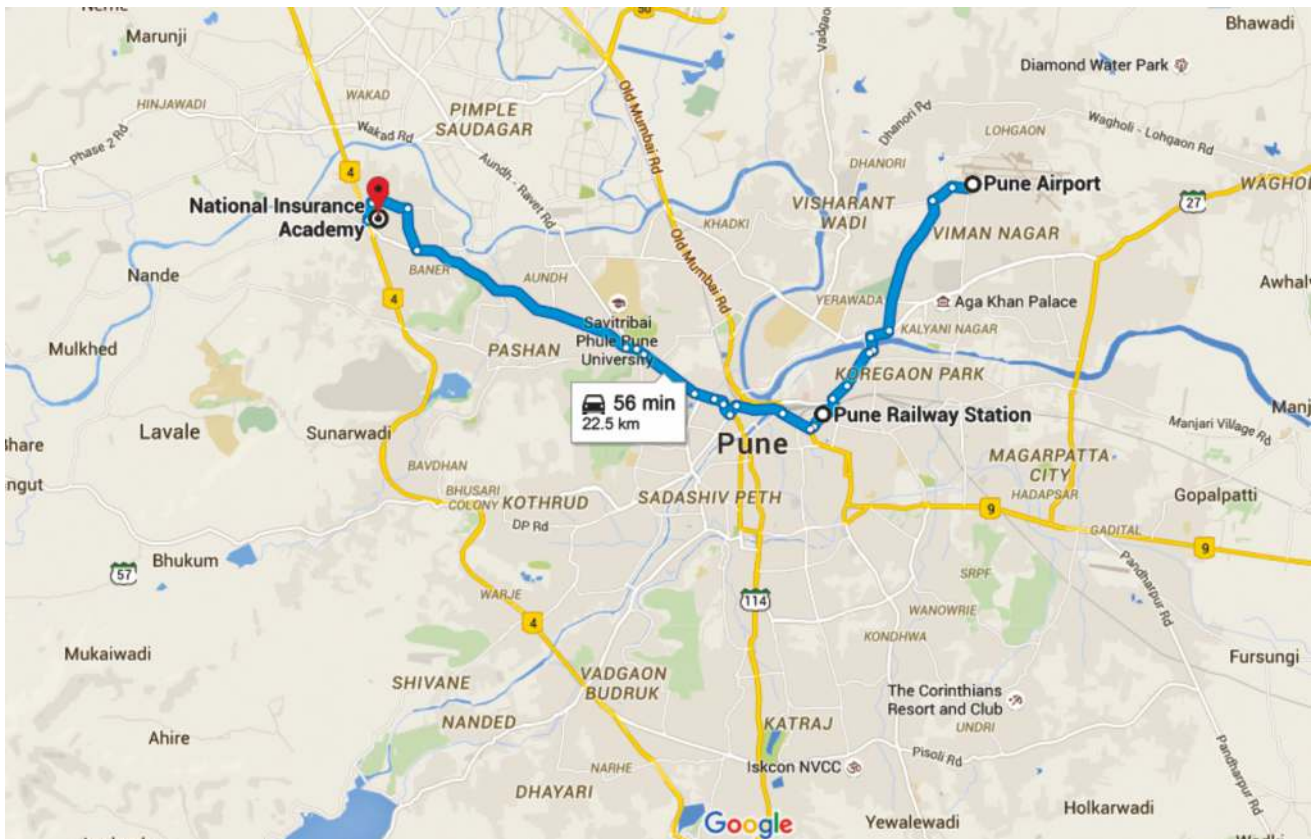
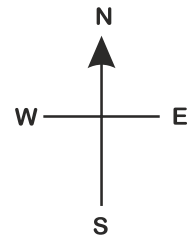




Recipient of
'Education Leadership Award'
 in the National Education Awards 2019
 presented by ABP News

NIA Location Map and Address as given on Google

National Insurance Academy, 25, Baner Road, Balewadi,
 Near Bank of Maharashtra Balewadi Branch, Pune, Maharashtra 411 045



Pre-paid Taxi service is available from Pune
 Airport and Pune Railway Station.

Approximate Distances	
Mumbai to Pune	164 Kms
Airport to NIA	24 Kms.
Pune Railway Station to NIA	15 Kms.
LIC DO to NIA	12 Kms.

'The Highest Education is that which does not merely give us information but makes our life in harmony with all Existence'

- Rabindranath Tagore



**NATIONAL
INSURANCE
ACADEMY**

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